



# Become a TensorFlow AI Service Partner

## Application guide

Thank you for your interest in becoming a TensorFlow AI Service Partner. **We are currently not accepting new applications, but we encourage you to check back soon.** Read this guide to learn about the benefits and goals of the program and preview the application instructions.

# Overview

Implementing machine learning solutions can help businesses innovate, but it can be a challenge if a company doesn't have the knowledge, experience, or resources to get started. The goal of this program is to connect experienced AI/ML practitioners with companies looking to implement AI/ML and TensorFlow-based solutions for their business. By fostering these connections, we hope to give access to more enterprises that can benefit from AI-based systems and help them innovate faster, solve smarter, and scale bigger.

## Partner benefits

We want to show the world how machine learning and TensorFlow can help improve enterprise organizations across a variety of industries and verticals. Our partners share this goal. If this resonates with your vision, we invite you to apply to join this community.

- Collaboration**      Connect with the TensorFlow engineering and product teams to give feedback on TensorFlow and any challenges in end customer implementation and engagements.
- Growth**              Gain exposure and build expertise to help more clients.
- Proximity**          Stay at the forefront of cutting-edge TensorFlow applications by learning about the latest from the TensorFlow team so that you can provide the best solutions to your clients.

## Application instructions

**We are no longer accepting new applications.** Please check back to see when the application process reopens. You can preview the program application questions in the next section.

# [Preview] Application questions

The application questions are provided below to help you prepare your application.

\* Indicates a required field

## 1. Contact Information

*This person will be the primary point of contact between your company and the TensorFlow AI Service Partners team.*

1. Full name\*
2. Job title\*
3. Email\*
4. Phone\*

## 2. Company Overview

*Please provide company information including name, website URL, and account domain.*

1. Registered legal company name\*
2. Company website URL\*
3. GitHub repo URL (if applicable)
4. Address of company headquarters\*

*Oftentimes, this can be similar to your legal address.*

5. Company description\*

*500 character limit*

### 3. Company Details

1. Years in business\*

- Less than 1 year
- 1-3 Years
- 3-5 Years
- 5-10 Years
- 10+ Years

2. Years working with ML solutions\*

- Less than 1 year
- 1-3 Years
- 3-5 Years
- 5-10 Years
- 10+ Years

3. Number of employees\*

- 1-50
- 51-100
- 101-250
- 251-500
- 501+

4. Number of current and past clients your company served using ML solutions\*

5. Target markets\*

- |   |   |
|---|---|
| <input type="checkbox"/> Consumers        | <input type="checkbox"/> Mid-Market       |
| <input type="checkbox"/> Education        | <input type="checkbox"/> Small Business   |
| <input type="checkbox"/> Government       | <input type="checkbox"/> Software Startup |
| <input type="checkbox"/> Large Enterprise |   |

6. Target industries\*

- |   |   |
|---|---|
| <input type="checkbox"/> Advertising & Marketing          | <input type="checkbox"/> Healthcare & Life Sciences       |
| <input type="checkbox"/> Agriculture                      | <input type="checkbox"/> Industrial Goods & Manufacturing |
| <input type="checkbox"/> Automotive                       | <input type="checkbox"/> Law & Government                 |
| <input type="checkbox"/> Business & Professional Services | <input type="checkbox"/> Logistics & Transportation       |
| <input type="checkbox"/> Consumer Packaged Goods          | <input type="checkbox"/> Media & Entertainment            |
| <input type="checkbox"/> Education                        | <input type="checkbox"/> Non-Profit                       |
| <input type="checkbox"/> Electrical & Electronics         | <input type="checkbox"/> Other                            |
| <input type="checkbox"/> Energy & Utilities               | <input type="checkbox"/> Retail & Wholesale               |
| <input type="checkbox"/> Financial Services               | <input type="checkbox"/> Software & Internet              |
| <input type="checkbox"/> Food, Beverage, & Restaurants    | <input type="checkbox"/> Telecommunications               |
| <input type="checkbox"/> Gaming                           | <input type="checkbox"/> Tourism & Leisure                |

7. Total annual revenue (USD)\*

#### 4. Engagement Information

1. Engagement of interest\*

*Select all that apply.*

- Consultation
- Development
- Strategy

2. TensorFlow products of interest\*

*Select all that apply.*

- TensorFlow Core
- TensorFlow.js
- TensorFlow Lite
- TFX
- Swift
- Other

3. Target countries of operation\*

## 5. Machine Learning Expertise

1. What kind of ML solutions has your company built to production using TensorFlow (or any other framework) in the last 12 months?\*

*500 character limit*

2. Please elaborate on the nature of ML used.\*

*For example, Deep Learning, Boosted Trees, etc.*

*500 character limit*

3. What is the primary ML framework your company used in the past year?\*

*150 character limit*

4. What is the secondary ML framework (if any) that your team/company used in the past year?

*150 character limit*

5. What type of platform does your company typically deploy on?\*

*Select all that apply.*

On-prem

Mobile

Cloud

On device

Web

6. What TensorFlow libraries/APIs does your company use? \*

For example, [keras API](#) or one of the TF [libraries and extensions](#).

150 character limit

7. As you look towards the next 12 months, is your company looking to expand into new areas of expertise in ML? If so, please explain.\*

500 character limit

## 6. Client Project Pipelines

1. Are you currently working with clients on new projects expected to deploy in the next 12 months? If so, please explain at a high-level.\*

500 character limit

## 7. Confirm

- I accept [Google's Terms and Conditions](#) and acknowledge that my information will be used in accordance with [Google's Privacy Policy](#).
- I have not included any confidential or proprietary information.